

# CITY OF CAPE CORAL REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Public Works - Fleet Services

Vendor Name: EQUIPMENTSHARE.COM d/b/a CASE POWER & EQUIPMENT

Address: 3051 Hanson Street, Ft. Myers FL 33916

Phone: 239-295-6201 E-Mail: craig.mcmicken@equipmentshare.com

Amount: \$ 30,000.00

Account: 516-30511-534120-30 (Outside Services) Fund: Fleet ISF

Description of item to be procured:

Repairs, maintenance, parts and inspections of Case branded equipment.

1.) Uniqueness of vendor's item/service.

They are the only local vendor with the specific diagnostic equipment to troubleshoot the onboard computers and hydraulic systems for Case Construction Equipment.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

There are no other authorized repair services for this equipment in this area.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Fleet Services will continue to research vendors who can repair and maintain Case Construction Equipment within the City of Cape Coral area.

Fleet Manager's Signature: AG Farber Date: 10/01/2024

AP Assistant Public Works Director's Signature: Dennis J. Grant Date: 10/01/24

Approval: Procurement Manager Wanda Roop (not to exceed \$50,000.00) Date: 10/2/24

Approval: City Manager \_\_\_\_\_ (not to exceed \$100,000.00) Date: \_\_\_\_\_

Council authorization required if exceeding \$100,000.00

Revised 1/6/2020- Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019

Single Source / Sole



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Julie Anderson – Network Administration & Controls

September 20, 2024

Attention: To Whom It May Concern

This is to inform you that CASE Power & Equipment of Florida is the sole source of Case construction equipment and is the only authorized dealer for OEM sales, parts and service on Case construction equipment in the Fort Myers, Florida market, including the City of Cape Coral in Lee County.



Sincerely,

A handwritten signature in cursive script that reads "Julie Anderson".

CNH America LLC  
621 State Street  
Racine, WI 53402  
Phone: 262 636-7064  
Email: [julie.anderson@cnhind.com](mailto:julie.anderson@cnhind.com)



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TO: Crystal Feast, Interim Finance Director  
Wanda Roop, Procurement Manager

FROM: Damon Grant, Assistant Public Works Director *DG*

DATE: October 1, 2024

SUBJECT: Equipmentshare.com d/b/a Case Power & Equipment – Vendor# 3702  
Purchase Order for Case Equipment Maintenance FY 2025

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### **Background**

Case Power and Equipment is the sole source vendor for Case branded construction equipment. They are the only authorized dealer for OEM sales, parts, and service in the Fort Myers, Florida market, including the City of Cape Coral in Lee County.

### **Recommendation**

Fleet Services needs to open a purchase order for up to \$30,000 with Case Power and Equipment for fiscal year 2025.

This purchase order will be used for repairs and maintenance of Case branded construction equipment. To date, the City of Cape Coral has 24 pieces of Case equipment in their fleet.

### **Funding Availability**

Funding is available through Fleet's Internal Service Fund-Fleet Operations, account string 516-30511-534120-30 (Outside Services). These costs are then billed to the individual departments that own the asset.

DG/va

### **Attachments:**

Case Power Equipment Sole Source Form  
Case Power Equipment Sole Source Letter

c: AJ Forbes, Fleet Manager *AJF ARS*  
Milagros Rosario, Senior Buyer

## Milagros (Millie) Rosario

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**From:** Vickie Alan  
**Sent:** Tuesday, October 1, 2024 8:27 AM  
**To:** Milagros (Millie) Rosario  
**Cc:** Robert Olson; AJ Forbes  
**Subject:** RE: Equipment Share d/b/a Case Power  
**Attachments:** DOBBS RE Case Equipment.pdf; EVERGLADES RE Case Equipment.pdf; DYNAMIC RE Case Equipment.pdf; CASE EQUIPMENT LIST.pdf

Millie:

The City of Cape Coral owns and maintains 24 pieces of Case Equipment in their fleet. A list of this equipment is attached.

This "heavy" off-road equipment includes:

Excavators

Forklifts

Loaders/Backhoes/Tractors

Case Power & Equipment is the official authorized sales dealer, rental, and maintenance/repairs services provider for Case in Florida.

Therefore, if any recalls or warranty issues arise, we are required to have this equipment repaired by Case Power.

I've attached emails from other vendors that repair similar equipment-but they do not maintain, repair, or address recalls or warranty issues with Case branded equipment.



**Vickie Alan, Accounts Coordinator**

PUBLIC WORKS

1015 Cultural Park Boulevard Cape Coral, Florida 33990

Tel: 239-574-0764 (4764)

[valan@capecoral.gov](mailto:valan@capecoral.gov)

**From:** Milagros (Millie) Rosario <mrosario@capecoral.gov>

**Sent:** Monday, September 30, 2024 12:55 PM

**To:** Vickie Alan <valan@capecoral.gov>

**Subject:** Equipment Share d/b/a Case Power

Wanda is asking what other companies you researched for this before she signs off. Provide any e-mails or documentation you have.

**From:** [Karl Ross](#)  
**To:** [Vickie Alan](#)  
**Cc:** [Greg Dudek](#)  
**Subject:** Re: Case Equipment  
**Date:** Tuesday, October 1, 2024 7:59:17 AM  
**Attachments:** [Outlook-City Logo..png](#)  
[template12\\_sm\\_fb\\_92bd1e8d-8eda-4fa4-9f3a-a662314566231111.png](#)  
[template12\\_sm\\_linkedin\\_461580da-19d5-495b-a49c-94d5dcd7d7e1111.png](#)  
[youtube\\_social\\_icon\\_red\\_2b84f2fd-c85a-4134-9c23-8321713b2b06.png](#)

**This Message Is From an Untrusted Sender**  
You have not previously corresponded with this sender.

Vickie Good morning,

We are not the preferred vendor for Case equipment, but we can make repairs on machines that don't require invasive internal component or technical proprietary information. I have added our governmental sales representative Greg Dudek to this email . He will be able to give you information on comparable John Deere equipment.

Thank you,

**Karl Ross**  
*Service Manager*

**Dobbs Equipment**

3005 Hanson Street | Fort Myers, FL 33916  
(O) [239-334-3627](tel:239-334-3627) | (M) [239-340-2005](tel:239-340-2005) |  
[Karl.Ross@dobbsequipment.com](mailto:Karl.Ross@dobbsequipment.com)

[www.dobbsequipment.com](http://www.dobbsequipment.com)



**From:** Vickie Alan <[valan@capecoral.gov](mailto:valan@capecoral.gov)>  
**Sent:** Monday, September 30, 2024 1:26 PM  
**To:** Karl Ross <[Karl.Ross@dobbsequipment.com](mailto:Karl.Ross@dobbsequipment.com)>  
**Subject:** Case Equipment

You don't often get email from [valan@capecoral.gov](mailto:valan@capecoral.gov). [Learn why this is important](#)

**CAUTION:** This is an EXTERNAL email. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Does Dobbs work on Case Branded:

Forklifts  
Excavators  
Loaders

Thank you in advance for your reply.

**From:** [Lisa Ward](#)  
**To:** [Vickie Alan](#)  
**Subject:** RE: Case Equipment  
**Date:** Monday, September 30, 2024 2:21:42 PM  
**Attachments:** [image001.png](#)  
[image002.png](#)  
[image003.png](#)  
[image004.png](#)  
[image005.png](#)  
[image006.png](#)  
[image008.png](#)

**This Message Is From an External Sender**  
This message came from outside your organization.

Hello Vickie-  
No, we sure don't. Try Case Power & Equipment of Florida.  
3051 Hanson St.  
Fort Myers, Fl  
239-690-0661.  
Sorry.

**Respectfully,**

---



**Lisa Ward**  
Aftermarket Manager  
Phone 941-924-9709 Mobile 239-229-3142  
2825 Commerce Parkway, North Port, FL 34289  
Web [www.EFE1963.com](http://www.EFE1963.com) Email [lward@efe1963.com](mailto:lward@efe1963.com)  
Get Financed Today: <https://finance.efe1963.com>



**From:** Vickie Alan <valan@capecoral.gov>  
**Sent:** Monday, September 30, 2024 1:30 PM  
**To:** Lisa Ward <lward@evergladesfarmequipment.com>  
**Subject:** Case Equipment

**[EXTERNAL EMAIL]** This Message did not come from inside EEG.

**From:** [Bill Barnes](#)  
**To:** [Vickie Alan](#)  
**Subject:** RE: Case Equipment  
**Date:** Monday, September 30, 2024 1:46:12 PM  
**Attachments:** [image001.png](#)

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**This Message Is From an Untrusted Sender**

You have not previously corresponded with this sender.

Hello Vickie,

No, we only work on Bobcat Equipment. Apologies for taking so long to answer, very busy today.

Thank you,

Bill Barnes

Service admin

Dynamic Equipment Group

Please Note Address Change

2310 Rockfill Road

Fort Myers, Fl.

OFFICE 239-334-4987

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**From:** Vickie Alan <valan@capecoral.gov>  
**Sent:** Monday, September 30, 2024 1:25 PM  
**To:** Bill Barnes <wbarnes@dynamicequipgroup.com>  
**Subject:** Case Equipment

Bill:

Does Dynamic work on Case Branded:

Forklifts

Excavators

Loaders

Thanks you in advance for your reply.

**Vickie Alan, Accounts Coordinator**

PUBLIC WORKS

1015 Cultural Park Boulevard Cape Coral, Florida 33990

Tel: 239-574-0764 (4764)

[valan@capecoral.gov](mailto:valan@capecoral.gov)

CASE BRANDED EQUIPMENT AS OF 09/30/2024

Asset Number	License	Serial Number	Year	Make	Model	Equipment Class	Asset Shop	Department
28249	N/A	55149	2016	CASE	QGA	ATTACHMENTS [9023] Excavator, Crawler, Mid-Size	Heavy Equipment [HVE]	Public Works Maintenance [00130005] Public Works Stormwater Operations
28576	N/A	NGS6B1663	2017	CASE	CX80C	[513B] Forklift, Rough Terrain, 5000	Heavy Equipment [HVE]	Drain Pipe Replace [44030410] Public Works Stormwater Operations
17942	N/A	JJG-0291332	2001	CASE	585G	Pound [515C] Forklift, Rough Terrain, 5000	Heavy Equipment [HVE]	Swale Regrading [44030414] Utilities Water Reclamation Collection
21816	N/A	JJG0292923	2005	CASE	586G	Pound [515C] Forklift, Rough Terrain, 5000	Heavy Equipment [HVE]	System [40036014] Utilities Water Production South Plant
30365	N/A	JJGN580HCPC788305	2023	CASE	586G	Pound [515C]	Heavy Equipment [HVE]	[40036011] Utilities Water Reclamation Collection
23425	N/A	N6C402954	2006	CASE	580M	Loader, Backhoe [514A]	Heavy Equipment [HVE]	System [40036014] Utilities Collection Distribution
27167	N/A	JJGN58SNACC565480	2012	CASE	580 SUPER N	Loader, Backhoe [514A]	Heavy Equipment [HVE]	[40036013] Utilities Collection Distribution
27184	N/A	JJGN58SNHCC565482	2012	CASE	580 SUPER N	Loader, Backhoe [514A]	Heavy Equipment [HVE]	[40036013]
27802	N/A	JJGN58SNVEC706615	2014	CASE	580 SUPER N	Loader, Backhoe [514A]	Heavy Equipment [HVE]	Public Works Sidewalks [00130303] Public Works Stormwater Operations
27822	N/A	JJGN58SNVFC720032	2014	CASE	580 SUPER N	Loader, Backhoe [514A]	Heavy Equipment [HVE]	Swale Regrading [44030414] Public Works Stormwater Operations
27838	N/A	JJGN58SNHFC720231	2014	CASE	580 SUPER N	Loader, Backhoe [514A]	Heavy Equipment [HVE]	Swale Regrading [44030414]
30748	N/A	4JAFSV340LPM428049	2023	CASE	SV340B	Loader, Skid Steer [514D] Loader, Tractor, w/Box Blade	Heavy Equipment [HVE]	Public Works Sidewalks [00130303] Public Works Stormwater Operations
23091	N/A	JJG0380429	2006	CASE	570 MXT	[514E] Loader, Tractor, w/Box Blade	Heavy Equipment [HVE]	Swale Regrading [44030414]
27805	N/A	JJGN570NHEC713372	2014	CASE	570N	[514E] Loader, Tractor, w/Box Blade	In Field Service [IFS]	Public Works Sidewalks [00130303] Public Works Stormwater Operations
30212	N/A	JJGN570NNC777091	2023	CASE	570N	[514E] Loader, Wheel, Articulating	Heavy Equipment [HVE]	Swale Regrading [44030414] Utilities Collection Distribution
27103	N/A	NBF211659	2012	CASE	621E	[514C] Loader, Wheel, Articulating	Heavy Equipment [HVE]	[40036013] Public Works Stormwater Operations
27794	N/A	NEF224169	2014	CASE	621F	[514C] Loader, Wheel, Articulating	Heavy Equipment [HVE]	Drain Pipe Replace [44030410] Public Works Stormwater Operations
27795	N/A	NEF224171	2014	CASE	621F	[514C]	Heavy Equipment [HVE]	Drain Pipe Replace [44030410]